

(877) 321-3077

Return on Investment (ROI): In-house billing vs. outsourcing

A key component in deciding whether to bill in-house, or to outsource it, is based on your ROI. AllDocuments' physician customers on average realize \$41,500 in additional annual income using our services. Call us at (877) 321-3077 for a free analysis of how much we can increase your income.

Our Customers **Your Practice**

Labor Savings

Wages, taxes, and benefits for billing personnel, plus billing-related training costs.

\$28,300

Increased Collections

We have increased ongoing collections for every one of our customers. In most cases, increased collections alone more than pay for our fees, which means our customers receive our services for free. Our website describes in detail how we are so effective at increasing collections.

\$21,600

Revenue from Additional Patient Visits

The time you spend managing billing staff can be better applied to serving more patients. Our physician customers conservatively see at least one additional patient per week when using our services.

\$7,500

Elimination of Software Costs

Billing software and PC support, upgrade, backup, maintenance, and troubleshooting costs.

\$2,000

Savings on Postage & Statements

The average practice spends \$0.82/statement on postage, envelopes, forms, and toner. Our volume and efficiency lets us do it for half the cost.

\$1,500

Additional Benefits

We asked our customers to put a value on the "intangible" benefits of our service, which includes monthly feedback on best practices (consultants charge thousands for this); no more lost collections due to staff turnover and vacations; no more risk of lost data; no more headaches hiring, training, and managing billing personnel; and 100% visibility and control.

\$5,000

Collections Fee

We charge a percentage of reimbursements. We are only paid on the amounts actually collected.

-\$24,500

Average Additional Income/Year per Physician

\$41,400